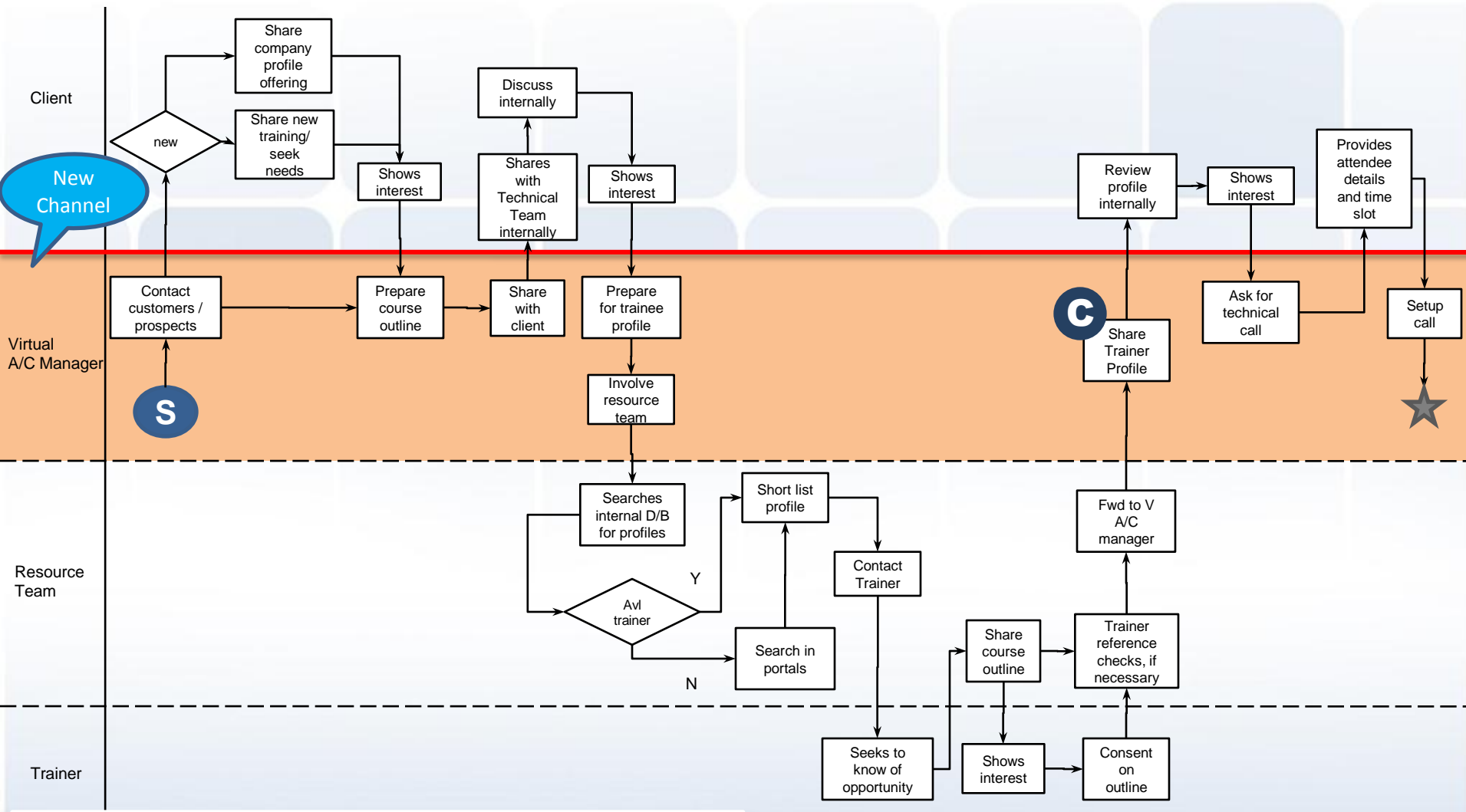
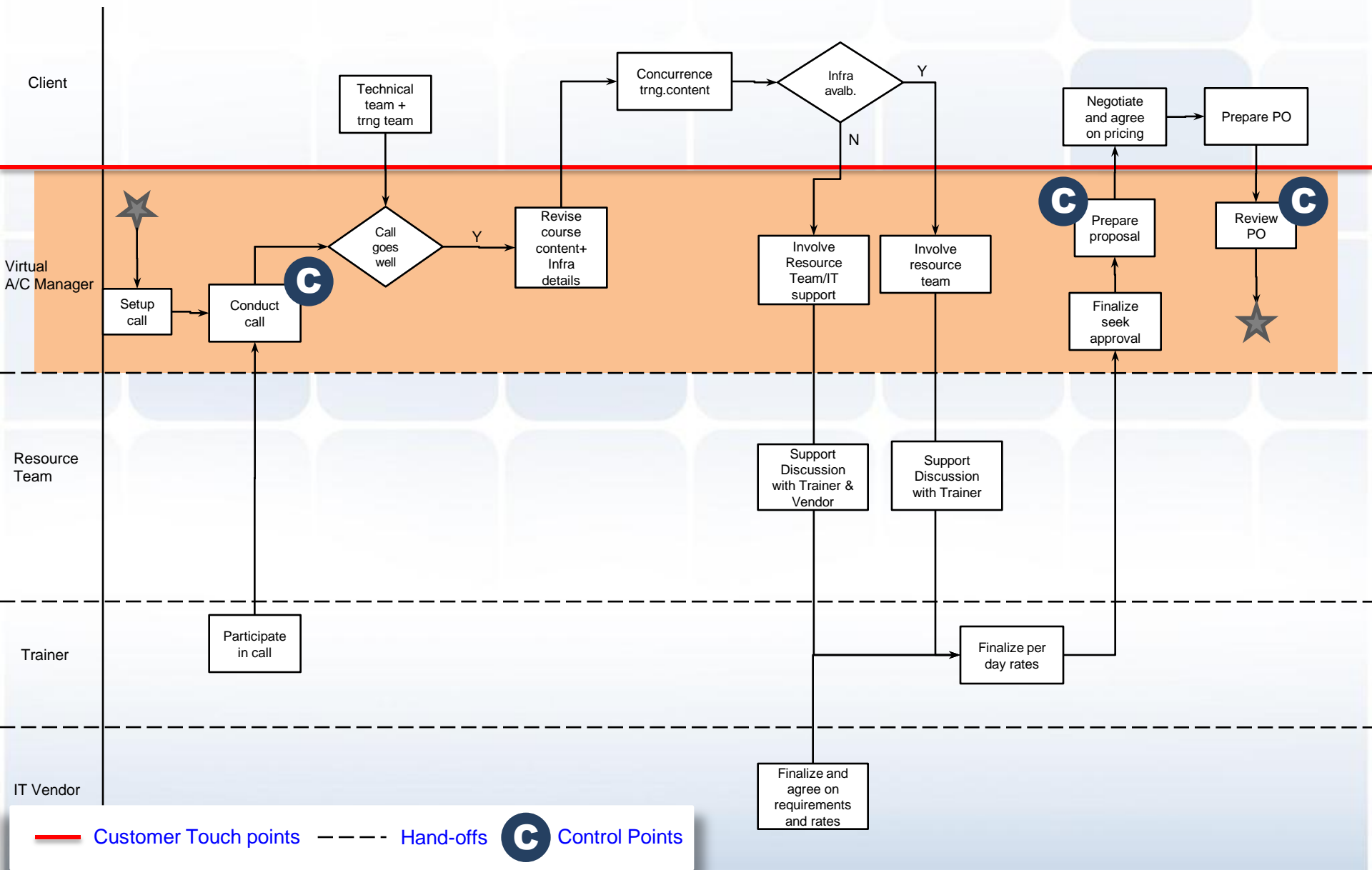


# Sales Process



— Customer Touch points    - - - - Hand-offs    **C** Control Points

# Sales Process..Contd



# Implementation Process

